

Board of Governors Meeting Minutes  
Augusta Sailing Club  
January 9<sup>th</sup>, 2018

1. Call to Order at South State Bank mortgage conference room on January 9<sup>th</sup> at 18:30 hrs.

1.1 Quorum (12 of 14): Met

Present were following Flag Officers and Board Members: Commodore Dan Fodera, Rear Commodore Rocky Kight, David Poss, Jimmy Claffey, Tim Tyler, Mike Walsh, Candace Dermody, Palmer Russell, Chum Balk, Harry Garcia Flores, Eli Putnam and Mike Cartensen.

Also present: Dick Mayne, Jim Holder, Bob Williams, Mark Yarborough, Johnny Poole, and John Edwards.

2. Past Commodore's Report – Jimmy Claffey.

2.1 Prospective Member Introductions:

2.1.1 Polly and Danny Williams have applied for membership. David and Carol Lapp are the primary sponsors; Jim and Laura Farmer, and David and Elena Mosier are the secondary sponsors. David and Carol grew up sailing on the Great Lakes, and their daughter Gabriella has attended the Augusta Sailing Club summer camp for a couple of years.

2.2 Vote on Previous Prospective Members:

2.2.1 The Board voted on Jeremy and Ashley Wilson; Carol May; Paul McLeroy, and David Willard, who were introduced to the Board of Governors at our December 2017 meeting as new prospective members. John and Susan Blas, who were also introduced to the Board of Governors, as have not provided a check, nor have they signed their application, so their application was tabled until those two items have been completed.

Motion to accept Jeremy and Ashley Wilson; Carol May; Paul McLeroy; and David Willard as new associate members:

Motion: Mike Walsh

Second: Jimmy Claffey

Approved unanimously: Board

2.3 Member Transitions:

2.3.1 None.

2.4 Member Resignations:

2.4.1 Brian Hancock (#701) resigned.

2.5 Membership Report

2.5.1 Member count as of January 9<sup>th</sup>, 2018:

Active	181
Associate	42
Temporary	1
Sustaining	24
Non Resident	12
Honorary	6
Professional	2
Total	268

2.6 Honorary Membership Additions

2.6.1 None.

3. Rear Commodore report – Rocky Kight.

Board of Governors Meeting Minutes  
Augusta Sailing Club  
January 9<sup>th</sup>, 2018

3.1 Winter weather - Because of the cold weather, water has been turned off at the docks. Chris Newton, the club's resident manager, has been walking the docks to look for ice and broken lines. There were quite a few broken dock lines after the last storm, but at this time are no broken lines on any of the boats on the docks. Rocky stressed that Chris needs to walk the docks on a daily basis

3.2. Rocky said that he is working on a written evaluation of the resident manager, and now has an updated job description. Chris seems to have a good attitude. Chris has now completed a complete inventory of all of the tools, and is able to find any of those tools upon request. Rocky stressed the importance of good communication between him, the rear commodore, and the resident manager. Rocky will do a formal evaluation of Chris in three months time .

3.3. Mike Walsh made a motion to give Chris a raise of \$1,200 a year. The motion was seconded by Jimmy Claffey. After some discussion, the motion was rescinded, and a second motion, to give Chris a raise of \$3,000, was put forth.

3.4 Dick Mayne pointed out that Chris is a certified water technician, and that his predecessor, Dick Crowe, received a \$3,000 raise once Dick completed his water technician certification. Tim Tyler brought up the fact that Chris did help recover a boat trailer than had rolled off the ramp and had gone underwater.

Motion to give Chris Newton, Resident Manager, a \$3,000 raise effectively immediately

Motion: Mike Walsh

Second: Rocky Kight

Approved unanimously: Board

#### 4. Secretary's Report – Tim Tyler

4.1 Previous Months Minutes: December 2017 Board of Governors Meeting.

4.1.1 There was a single error in the December 2017 minutes where the names of the primary sponsors and secondary sponsors for Jeremy Wilson were inadvertently reversed. This will be corrected, and then the minutes will be completed.

4.1.2 There has been one request by Justin Annis to use the club house in early March. Justin has not provided a signed application or a check to date. Tim will reach out to Justin tomorrow to follow up on his request.

Motion to approve the minutes for the December 2017 Board of Governors Meeting minutes as amended.

Motion: Chum Balk

Second: Jimmy Claffey

Approved unanimously: Board

4.2 Clubhouse Reservations:

4.2.1 Current events are on the Club Calendar:

April 7 <sup>th</sup>	Darryl and Sharon Bragg (Private event)
June 2 <sup>nd</sup>	Rob Sherman (Private event)
November 3 <sup>rd</sup>	Carl Weathers (Private event)

#### 5. Treasurer's Report – Mike Walsh

5.1 September Financials & Profit & Loss Statement

Financials were presented at the January 9th Board meeting and are summarized below. The December full year P&L is \$22.5k favorable to full year budget goals with Income \$19.4k favorable to budget and Expenses \$3.1k favorable to budget.

Board of Governors Meeting Minutes  
 Augusta Sailing Club  
 January 9<sup>th</sup>, 2018

\$ Thousand or (\$k)	Year- to-date			Full Year Budget
	Actual	Budget	Variance	
<b>Total Income</b>	325.6	306.5	19.1	306.5
<b>Total Expense</b>	300.8	304.0	3.1	304.0
<b>Favorable / () Unfavorable</b>	24.7	2.5	22.2	2.5

- 5.1.1 Reasons for Variance: YEAR TO DATE INCOME is \$19.1k Favorable to Budget:  
 \$10.5k favorable Dues & Fees  
 \$2.7 favorable Sail School  
 \$0.8k favorable Service Time Fees  
 \$0.4k unfavorable Special Events (slightly lower attendance for some events)  
 \$3.6k favorable Initiation from new members  
 \$0.9k favorable other income (reservation of Clubhouse)  
 \$1.0k favorable with no write offs for member "bad debts."

YEAR TO DATE EXPENSE is \$3.1k Favorable to Budget:  
 \$11.3k unfavorable Grounds Maintenance (\$4.0k tractor repairs,  
 \$3.0k Honda motor lower unit replacement;  
 \$3.1k electric repairs on dock and clubhouse;  
 \$0.5k dead tree removal and stone for walkways;  
 \$0.7k other misc. repairs)  
 \$9.0 favorable Salary and Wages due primarily to no use of casual labor  
 \$3.1 favorable Electric  
 \$2.3k favorable Administrative & Supplies

Other issues:

- 5.1.2 Financial Review Committee Meeting – was commissioned in the December board meeting, as required by ASC bylaws, with Bob Harkrider, John Demyan, Gil Samuelson, and Bob Williams as members; and Mike Walsh, Dick Mayne, and Chum Balk as presenters. Financial reports were issued to this committee December 21<sup>st</sup>, 2017, and the review meeting was held January 4<sup>th</sup>, 2018. All records and reports were found to be recorded in a proper business manner and required no further review. The committee made 16 business observations (An observation is not necessarily a deficiency.) Their findings were issued in a report dated January 5<sup>th</sup>, 2018 to the Treasurer and the ASC Board of Governors for their review and acceptance at the January 9<sup>th</sup>, 2018 board meeting.
- 5.1.3 Draft 2018 Budget – was presented at the December 2017 board meeting, and was updated for input received after the meeting. The 2017 budget now has actual data, whereas the previous version only had an estimate. The treasurer presented the revised draft to the board for acceptance as the final budget.
- 5.1.4 Year end payroll reports – are in process with expectations that all reports will be issued by January 15<sup>th</sup>, 2018.
- 5.1.5 Long Range Planning Committee – A Long Range Planning Committee has been formed, and is comprised of Bob Williams, Brian Slater, and former Commodore Tony Coy, with

Board of Governors Meeting Minutes  
Augusta Sailing Club  
January 9<sup>th</sup>, 2018

former Commodore Dan West as an ex officio member. The committee will look at long range goals and projects for the Augusta Sailing Club. Former Commodore Johnny Poole brought up that the club could use an office for the commodore on the club grounds. He pointed out that previous work done by the Long Range Planning Committee has probably been lost since his time as commodore. If there was a central file cabinet at the club, it would be of benefit to future planning.

- 5.1.6 It was also discussed that areas of potential future liability for the club are the use of the blue trailer, and the use of the big dolley. Instructions for the safe use of both could be printed out and attached to the equipment before using them. A liability waiver form could also be created.

Motion to accept the Draft 2018 Budget as presented

Motion: Mike Walsh

Second: Tim Tyler

Approved unanimously: Board

## 6. Dock Authority – Mark Yarborough

- 6.1 Mark mentioned that he was continuing to identify boat owners who had not presented their insurance to the club, and that the number was steadily being whittled down.

## 7. Vice Commodore’s Report – Jeff Annis

- 7.1 Vice Commodore Jeff Annis was not present at the meeting.

## 8. Commodore’s Report – Dan Fodera

- 8.1 Updated Club History:
  - 8.1.1 Commodore Fodera has updated the club history, and will post it on the club website.
- 8.2 Key Awards and Trophies:
  - 8.2.1 The Harden Trophy, which is an award for good sportsmanship, has disappeared. Jimmy Claffey volunteered to contact the past recipients, and see if any of them have it at their houses. Dick Mayne mentioned that he was awarded it in the past, but returned it to the clubhouse.
- 8.3 Wine Tasting Event:
  - 8.3.1 Candace Dermody volunteered to head the wine tasting event.
- 8.4 Mid Winter Cup
  - 8.4.1 There was some confusion on whether the Mid Winter Cup was supposed to be on February 11<sup>th</sup>, or March 10<sup>th</sup> and 11<sup>th</sup>. Tim Tyler volunteered for the event, and said he would contact Vice Commadore Jeff Annis to get the correct date.

## 9. New Business:

- 9.1 F Dock Replacement Plans (Dan West):
  - 9.1.1 Dan West briefed the Board of Governors on different options to replace F dock. There were six different options, ranging from a simple replacement of the current dock, to putting in wave attenuators, lengthening the dock, and lengthening Rocky Point, which would provide more protection for the boats at F Dock. Dan did say that the Corps of Engineers, who would have to grant approval for any construction, was not in favor of a separate wave attenuator, viewing it as a possible hazard to navigation. If a boater

Board of Governors Meeting Minutes  
Augusta Sailing Club  
January 9<sup>th</sup>, 2018

smashed into the separate wave attenuator, he could also sue the club, which would probably not be the most optimum of circumstances.

- 9.1.2 In response to a question from Tim Tyler, Dan stated that he was most in favor of option C, which would be a new dock with a built in wave attenuator. Jimmy Claffey pointed out that such a dock would also provide some temporary docking on its north side for boats during regattas. Palmer Russell pointed out during E Scow regattas, that visiting yachtsmen could possibly tie up on the north side before races, and that would be a plus for the club.
  - 9.1.3 Dan West stressed that this was merely an informational briefing, and that a decision would be made at a future board meeting. The cost of the dock was not the only issue stressed. What would be best for the club long term, and what would help the club have space for future member's boats, and space for future regattas were also factors.
  - 9.1.4 Mark Yarborough, the head of the Dock Authority, also was in favor of Dock C.
  - 9.1.5 Treasurer Mike Walsh also advised the Board members to look at the overall cost when making a decision.
  - 9.1.6 Attachment I has all the options for the proposed dock expansions.
- 9.2 Lou Frye's Camper:
- 9.2.1 Jimmy Claffey said that he would reach out to Lou Frye's daughter, and try to get an update on what is happening with his trailer. Lou's daughter is not a member of the club, and previously announced her intention to sell his trailer.
- 9.3 John Edwards boat
- 9.3.1 John Edwards provided the Board of Governors with an update on his boat. John's boat was badly damaged in the storm, with the stern totally stove in. John has been renting from the club a blue trailer, where the boat has been temporarily stored while it was being surveyed. The survey has declared the boat a total loss, and an insurance check has been issued. A marine salvager in Lake Lainer will be taking his boat in the next two weeks. John thanked the Board of Governors for their help on this.
- 9.4 SAYRA - Eli Putnam, Tony West and Commodore Dan Fodera will be attending the upcoming South Atlantic Yacht Racing Association Meeting.
- 9.5 Oyster Roast – We had eighty-six people who have signed up for the Oyster Roast.
- 9.6 Castleberry Regatta – Jimmy Claffey volunteered to take on this event.
- 9.7 Billing Associate Members – Some of the associate members have not met their quota for the required work hours. Discussion was brought up about billing them. The need for a spreadsheet of members' work hours was brought up.
- 9.8 The Shewandosee land swap was brought up again, and briefly discussed.
- 9.9 The Direct TV installation in the club house was also discussed.

## 10. Close of Meeting:

Motion to adjourn meeting

Motion: Tim Tyler

Second: Mike Walsh

Approved unanimously: Board