

Board of Governors Meeting Minutes
Augusta Sailing Club
February 12th, 2018

1. Call to Order at the Augusta Sailing Club clubhouse on February 12th at 18:30 hrs.

1.1 Quorum (13 of 14): Met

Present were following Flag Officers and Board Members: Commodore Dan Fodera, Vice Commodore Jeff Annis, Rear Commodore Rocky Kight, Treasurer Mike Walsh, Secretary Tim Tyler, David Poss, Jimmy Claffey, Candace Dermody, Palmer Russell, Harry Garcia Flores, Eli Putnam, Mike Cartensen, and Don Brigdon.

Also present: Dick Mayne, Jim Holder, Sam Cooper, Scott Leggio, Tony Coy, Brenda Resnick, Mark Yarborough, Johnny Poole, Steve Bivens, Freddy Petrocello, Bob Williams, Dan West, and Chris Newton.

2. Past Commodore's Report – Jimmy Claffey.

2.1 Prospective Member Introductions:

2.1.1 John Blas has applied for membership. Previously John had an incomplete application; but now the application is complete.

2.1.2 Cameron Gerry wants to join as a junior member. He is interested in participating in the junior sailing program.

2.1.3 Polly and Danny Williams have previously applied for membership, but with an incomplete membership package. David and Carol Lapp are the primary sponsors; Jim and Laura Farmer, and David and Elena Mosier are the secondary sponsors. David and Carol grew up sailing on the Great Lakes, and their daughter Gabriella has attended the Augusta Sailing Club summer camp for a couple of years.

2.2 Member Transitions:

2.2.1 Marie Moultrie (#271) has moved from active to sustaining.

2.3 Member Resignations:

2.3.1 None.

2.4 Membership Report

2.4.1 Member count as of February 12th, 2018:

Active	180
Associate	46
Temporary	1
Sustaining	24
Non Resident	13
Honorary	6
Professional	2
Total	271

2.5 Honorary Membership Additions

2.5.1 None.

3. Rear Commodore report – Rocky Kight.

3.1 Written evaluation of Resident Manager – Rocky briefed the Board that the evaluation for Chris Newton, the Resident Manager, has now been completed.

3.2. Tractor repairs - Chris was also able to get the tractor fixed for \$100. The original estimate from a licensed technician was \$450, so Chris's help represented a significant savings for the club. Bob Hagler custom manufactured the needed part.

3.3. Informal inspections - Rocky also did an audit of all of the club tools, and found no discrepancies. He also did an inspection of the garage at the Resident Manager's cottage, where there is a workshop, and found everything to be clean and in good order.

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3.4 Playground – Chris also installed the new playground. The original price for the playground equipment was \$8,800, but Rocky was able to negotiate the price down to \$4,400. Members of the Board of Governors were reached by email and by phone, and cast approving votes by email for this purchase. There was some discussion about using pine straw, pine chips, or sand for the surface of the playground. Rocky also said that he would like to install benches at one corner of the playground, so that parents could sit and watch their kids play. Mike Cartensen also asked about installing a handrail on the west side of the playground. There was also some discussion about whether our insurance company will have to review the playground to make sure that it is still covered under our policy.

Motion to approve up to \$5,000 to pay for the new playground and appropriate modifications.

Motion: Tim Tyler

Second: Mike Walsh

Approved unanimously by the Board

4. Secretary's Report – Tim Tyler

4.1 Previous Months Minutes: January 2018 Board of Governors Meeting.

4.1.1 Mike Walsh requested one correction in the January 2018 minutes in the Treasurer's Report. No other members had any corrections.

Motion to approve the minutes for the January 2018 Board of Governors Meeting minutes as amended.

Motion: Tim Tyler

Second: Mike Walsh

Approved unanimously by the Board

4.2 Clubhouse Reservations: April 7th Darryl and Sharon Bragg (Private event)
Rob Sherman (Private event)
Carl Weather (Private event)

4.3 Augusta Sailing Club ties – The majority of the yacht clubs and sailing clubs in New England and California have their own club ties. Tim brought in two examples of club ties from the Larchmont Yacht Club and the Cruising Yacht Club of Australia, and proposed that the Augusta Sailing Club create their own club tie. The tie would be silk, with a dark blue background, and the ASC burgees on the tie. The sale of the ties would cover the original purchase price of the ties, and would generate a small profit for the club. Commodore Fodera and Candace Dermody asked if we could also create a women's scarf with the club burgee on it, which Tim promised to look at.

Motion to approve spending up to \$1,000 for an Augusta Sailing Club tie.

Motion: Tim Tyler

Second: Candace Dermody

Approved unanimously by the Board

5. Treasurer's Report – Mike Walsh

5.1 January Financials & Profit & Loss Statement

Financials were presented at the February 12th Board meeting and are summarized below. The January year to date P&L is \$3.6k favorable to budget with Income \$2.7k favorable to budget and Expenses \$0.9k favorable to budget.

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\$ Thousand or (\$k)	Year- to-date			Full Year Budget
	Actual	Budget	Variance	
Total Income	84.0	81.3	2.7	320.8
Total Expense	22.4	23.3	0.9	332.5
Favorable / () Unfavorable	61.6	58.0	3.6	(11.7)

- 5.1.1 Reasons for Variance: YEAR TO DATE INCOME is \$2.7k Favorable to Budget:
 \$0.6k favorable Dues & Fees
 \$0.6k favorable Service Time Fees
 \$0.2k favorable Special Events
 \$1.2k favorable Initiation from new members
 \$0.1k favorable other income (reservation of Clubhouse)
- YEAR TO DATE EXPENSE is \$0.9k Favorable to Budget:
 \$0.5k favorable Grounds Maintenance
 \$0.4k favorable Administrative & Supplies

Other issues:

- 5.1.2 Business Personal Property Tax Return was submitted 1/16/2018 to Columbia County Tax Assessors Office.
- 5.1.3 Marine Personal Property Tax Return was submitted 1/16/2018 to the Columbia County Tax Assesors Office. This return included 12 Sunfish, 3 JY-15s, and 5 Power Boats. The two 420s and 3 old Sunfish were retired.
- 5.1.4 Annual ASC Corporate Registration was completed with the Georgia Secretary of State office.
- 5.1.5 Year End Payroll Reports were issued to employees on January 15th and to government agencies on January 25th.
- 5.1.6 1099 – MISC were issued to contract vendors on January 25th.
- 5.1.7 Annual Review of Special Purpose Storage Equipment was completed in January. This report was presented to the Board of Governors in February for continued approval of storage.
- 5.1.8 Excel Dry Storage inventory converted to Quick Base and all data was validated comparable to QuickBooks billing and to old Excel inventory records. All future reports will be available on Quickbase.

Motion to accept the January 2018 Budget as presented

Motion: Mike Walsh

Second: Tim Tyler

Approved unanimously by the Board

6. Dock Authority – Dan West; Mark Yarborough

- 6.1 New F Dock - Dan West briefed the Board of Governors on the proposal for a new replacement for F Dock. He mentioned that the Corps of Engineers, who oversees all construction on Clark’s Hill Lake, is not in favor of a separate wave attenuator, and will probably not approve any design that has a

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separate wave attenuator. He further stated that, of all of the club members contacted, all but one was in favor of option C, which would cost in the vicinity of \$395,000. (The lone dissenting member was in favor of the cheapest possible construction.)

- 6.2 Improvements in the new F Dock – F Dock currently is the only dock at the club that has a step, and that slightly interferes with handicapped access. Under the new construction plan, the step would be eliminated, making access for those in wheelchairs slightly easier.
- 6.3 Additional information – The depth in the channel outside of the new F Dock would be 8 feet, when the lake is at an overall depth of 315 feet. Mike Walsh pointed out that in the construction of the new dock, certain sections of the old dock could be saved to be used as temporary docks elsewhere in the club.

A motion was made to proceed forward with option C to replace F Dock.

Motion: Jimmy Claffey

Second: Tim Tyler

Approved unanimously by the Board.

- 6.4 Further work to be done – Dan said that he would approach the Corps of Engineers with the proposed plan, and start the paperwork to get the permits for construction. He would also approach the bank for a loan, and solicit bids from several construction companies.
- 6.5 Boat insurance - Mark Yarborough mentioned that 98% of club members were now compliant with the requirement to have insurance. He said that there were three people who were not responding to the certified letters that were mailed to them: Bob Kirby, Tim Moultrie, and Chris Slocum. Jimmy Claffey volunteered to contact Bob Kirby and Tim Moultrie to talk to them further about the requirement for insurance. Mark told the Board that he would reach out one more time to the three members, and after that, if they did not make an effort to be compliant, he would recommend to the Board in March that their slip leases would be terminated.

7. Vice Commodore's Report – Jeff Annis

- 7.1 Open House – Jim Holder has volunteered to host the upcoming Open House event.
- 7.2 Sail Camp 2018 – Tim Tyler has been appointed as the lead instructor by the Commodore.
- 7.3 Report on Junior Program - The ASC Halloween Regatta is included in the SAYRA Jr Grand Prix series this year for Bics, C420, Lasers, and Sunfish. This is all classes except Optis, who have a Southeastern Championship at Lake Lanier the same weekend.
- 7.4 Report on C420. The approved 2018 budget provided \$12,500 for the purchase of crewed boats for the junior racing program. This will allow ASC to fully participate in the junior circuit and to continue to grow the junior program. Carolina Yacht Club has offered four 2004 Club 420's with sails and covers for \$6000. The boats have been well maintained and do not leak. The covers need new stitching. Walter Prause has offered to deliver the boats if we purchase them. Details and photos are attached. The recommendation is to purchase the boats.
- 7.5 Two of the 420s, which were previously purchased in Macon for \$1,500 apiece, will be discarded as they are in poor shape. Tim Tyler made a suggestion that we keep them as a source of spare parts for the new 420s that will be soon purchased.

8. Commodore's Report – Dan Fodera

- 8.1 Junior Sailor Activity:
 - 8.1.1 Commodore Fodera briefed that congratulations were in order to two of sailors, Nate and Michael Bowen, who placed 2nd in the 2017 Junior Grand Prix Championship Series (C420 class.) This is the first time in recent club history that two junior sailors have won any sort of trophy at another regatta. Our Halloween Regatta is on the SAYRA calendar this year as a qualifying event for the 2018 series for O'pen Bic, C420, Laser, and Sunfish classes. (There is a regional Opti championship the same weekend at Lake Lanier.)

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- 8.2 South Atlantic Yacht Racing Association:
 - 8.2.1 Commodore Fodera, Eli Putnam and Tony Coy had all attended the SAYRA annual meeting. Patrick Chisum from CORA has been working to coordinate the regatta schedule between coastal clubs to get more boats on the line. He and others are looking at options for a SAYRA PHRF and Portsmouth series that would include inland regattas. Nick Hayes, the author of Saving Sailing, also spoke about the need to raise awareness of the general decline of sailing in the US and exercises on how to increase participation in the sport and maintain the viability of yacht and sailing clubs. Tony Coy also attended a class on how to have Racing for Fun.
- 8.3 Volunteer Appreciation:
 - 8.3.1 Several volunteers at the club have worked a considerable amount of hours. Jay and Renee Hopkins have logged almost 200 hours at several club events, and are always willing to help out at future events. There was discussion about giving an award to some of the club's most dedicated volunteers.
- 8.4 Trailer Purchase
 - 8.4.1 Tony Coy and Brenda Resnick wished to buy a trailer on club grounds from Phil Cox for \$35,000. There was some discussion among the Board of Governors on whether the Board should exercise their option of first refusal, but ultimately the Board did not wish to buy the trailer, so the sale went ahead.

9. New Business:

- 9.1 Cable TV installation in the Clubhouse:
 - 9.1.1 Bob Williams briefed the Board on the progress of having cable TV installed in the clubhouse. Cable TV would run \$118 a month for the first month, and \$82 a month for each month after. There would be no charge for installation. The cost for cable TV would roughly be \$2,000 for two years.
 - 9.1.2 In response to a question from the board, Bob stressed that this would just be cable TV, and not wireless internet. There was also some discussion about if the two flat screen TVs would need any modifications.
- 9.2 Lou Frye's Camper:
 - 9.2.1 Mike Walsh reported that he had reached out to Debbie Gibson, Lou Frye's daughter, and asked her to submit a check for the fourth quarter rental of Lou's trailer spot. A check was previously submitted and returned by the bank due to Lou's untimely demise. Mike said that he hoped to get the check in a couple of days.
- 9.3 Proper use of the hoist on club grounds
 - 9.3.1 Johnny Poole briefed the Board of Governors that he has completed a detailed instruction on the proper way to use the hoist on club grounds. He has prepared an addendum that should be included in the club House and Grounds rules.

Motion to adapt Section 33 in the House of Ground rules which modifies the rules for using the hoist to include new safety procedures and waiver of liability.

Moved: Mike Carstensen

Second: Palmer Russell

Approved unanimously by the Board.

- 9.4 Additional Sailing Teams –
 - 9.4.1 Eli Putnam brought up that we should look into developing a sailing team at one of the local high schools in Columbia County, specifically with 420s. Tim Tyler volunteered to meet with Eli to further discuss this.

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9.5 Suspension of Member for non payment

- 9.5.1 Mike Walsh brought up that Peter Tyler is two quarters behind on his dues. He has sent him a letter pointing this out, and asking for immediate payment. He asked that we suspend his membership until such time as Peter pays his delinquent dues.

Motion to suspend Peter Tyler and his family from membership, until such time as they pay their delinquent dues.

Motion: Tim Tyler

Second: Mike Walsh

Approved unanimously by the Board.

10. Close of Meeting:

Motion to adjourn meeting

Motion: Eli Putnam

Second: Mike Walsh

Approved unanimously by Board