

Board of Governors Meeting Minutes
Augusta Sailing Club
March 12th, 2018

1. Call to Order at the Augusta Sailing Club clubhouse on March 12th at 18:30 hrs.

1.1 Quorum (13 of 14): Met

Present were following Flag Officers and Board Members: Commodore Daniel Fodera, Vice Commodore Jeff Annis, Rear Commodore Rocky Kight, Treasurer Mike Walsh, Secretary Tim Tyler, David Poss, Jimmy Claffey, Candace Dermody, Palmer Russell, Harry Garcia Flores, Eli Putnam, Mike Carstensen, and Chum Balk .

Also present: Dick Mayne, Scott Leggio, Mark Yarborough, Johnny Poole, Freddy Petrozello, Bob Williams, Dan West, Chris Newton, Ana Gerry, and Cameron Gerry.

2. Past Commodore's Report – Jimmy Claffey.

2.1 Prospective Member Introductions:

2.1.1 Phil Roberson is a new prospective member from Wrens, Georgia. He owns an O' Day 27, and has previously served as a maintenance director for the Georgia Department of Corrections. He has also been a maintenance director for several nursing homes. His sponsors are Dan West, Jimmy Claffey and Bob Williams.

2.1.2 Cameron Gerry is applying for junior membership. Cameron has previously sailed at the Augusta Sailing Club's Summer Camp, and at various Cub Scout regattas. His sponsors are Kim Bagnoni, Eli Putnam, and Juliette King.

2.1.3 There are now completed applications for Polly and Danny Williams, and for John Blas.

Motion to approve Polly and Danny Williams, and John Blas as new prospective associate members.

Motion: Mike Walsh

Second: Mike Carstensen

Approved unanimously by the Board

2.2 Member Transitions:

2.2.1 Phil Cox (376) moved to non resident status. Gaines Fishburn moved from associate to active. Michael Gaines also moved from associate to active.

2.3 Member Resignations:

2.3.1 None.

2.4 Membership Report

2.4.1 Member count as of March 12th, 2018:

Active	177
Associate	48
Temporary	1
Sustaining	26
Non Resident	13
Honorary	6
Professional	2
Suspended	1
Total	274

2.5 Honorary Membership Additions

2.5.1 None.

3. Rear Commodore report – Rocky Kight.

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- 3.1 Playground. The installation of the new playground is largely complete. Several little kids have been spotted playing on it, and are clearly enjoying themselves. The new playground is an improvement to the club.
- 3.2. Road repairs – Materials for road repairs will be delivered this week.
- 3.3. Water lines – The water line extending to the West Point bathroom was cracked, and leaking. Chris managed to dig it up and fix it.

4. New TV in Clubhouse

- 4.1 Bob Williams reported that while cable TV would cost roughly \$2,000 for two years, an antenna installation would only cost \$650. The antenna would only pick up basic TV channels, such as ABC, NBC and CBS.
- 4.2 There was some discussion on the pros and cons of having TV installed. Eli Putnam pointed out that many times members leave the club grounds to go and watch football games, so having a working TV would help keep people on club grounds. Rear Commodore Rocky Kight added that sometimes his crew is so eager to get ashore and watch TV that they threaten to throw him overboard.
- 4.3 A few members dissented. Candace Dermody asked what was the point of having TV at the clubhouse. Treasurer Mike Walsh also dissented. Secretary Tim Tyler declared that he came to the club to sail, and not to watch TV. Tim also asked what would happen if some members were watching TV, and there was a club event in the clubhouse. Commodore Daniel Fodera responded that the event organizer should maintain control of the TV remote, and govern the event accordingly.

Motion to have a timer and antenna installed at the club house to provide basic TV channels.

Motion: Mike Cartensen

Second: Rear Commodore Rocky Kight

In favor of: Commodore Daniel Fodera, Vice Commodore Jeff Annis, Rear Commodore Rocky Kight, Palmer Russell, Mike Carstensen, David Poss, Jimmy Claffey, Candace Dermody, Harry Garcia Flores, Eli Putnam, and Chum Balk.

Opposed: Mike Walsh, Tim Tyler

Motion passed: 11 to 2.

5. Dock Authority – Dan West; Mark Yarborough

- 5.1 New F Dock project- Dan West briefed the Board of Governors that there were six bidders to build the new F dock project, and four bidders to do the electrical work on F Dock. At present time, there is \$420,000 budgeted for the new dock. Floating Docks MFG Company was the lowest qualified bidder to build the dock; and Dansby Electric LLC was the lowest qualified bidder to do the electrical work.
- 5.2 The U.S. Army Corps of Engineers, which is in charge of Clark's Hill Lake, is developing a new Shore line Management Plan, which should come out by April 1st, 2018. F Dock is grandfathered in under the plan, so formal approval for the new dock construction should come forth by April 1st. Dan added that we could negotiate the contract contingent on Corps approval of the new dock construction.
- 5.3 Rear Commodore Rocky Kight pointed out that with President Trump's new steel tariff, prices for steel could rise as much as 20%, so we should sign a deal with a construction company as soon as possible. Any delay will cost us money.
- 5.4 Mark Yarborough recommended that the Board accept the lowest bid from Floating Docks and Dansby Electric. Treasurer Mike Walsh pointed out that the paperwork for the loan was largely ready. Mike Carstensen added that he was skeptical of the low price for the electrical work, as there were usually cost overruns. Rear Commodore Rocky Kight said that we should budget additional money in the construction loans for cost overruns.

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Motion to start final negotiations for F Dock construction with the lowest bidder (Floating Docks and Dansby Electric); to move ahead on spending up to the \$420,000 for the new F dock; and to sign contracts with Floating Docks and Dansby Electric.

Motion: Rear Commodore Rocky Kight

Second: Mike Walsh

Approved unanimously by the Board

- 5.5 Club member insurance status – Mark Yarborough briefed that all the members of the Augusta Sailing Club have now submitted their insurance for their boats. We are at 100% compliance. The last three members who last month had not given their paperwork have now turned in their insurance. The Board of Governors expressed their gratitude to Mark for this monumental achievement.
- 5.6 Changes to Appendix F - Several changes were proposed to Appendix F. A new section 10.5 was submitted in the February meeting. In Section 10.5.5, it was proposed to add the sentence: "Slip availability will be determined at the time of application." In Section 5.5, it was proposed to add the word "captain" after "mooring field." In Section 5.6, 5.6.1, 5.6.2, 5.6.3, and 5.6.4, it was proposed to add the word "captain" after "mooring field." It was also proposed to add a new section, 5.6.5, which covered the duties and responsibilities of the mooring field captain.

Motion to adopt the proposed changes to Appendix F.

Motion: Tim Tyler

Second: Mike Walsh

Approved unanimously by the Board

6. Secretary's Report – Tim Tyler

- 6.1 Previous Months Minutes: February 2018 Board of Governors Meeting.
 - 6.1.1 Mike Walsh and Commodore Daniel Fodera requested two corrections in the February 2018 minutes in the Treasurer's Report. None of the other members had any corrections.

Motion to approve the minutes for the February 2018 Board of Governors Meeting minutes as amended.

Motion: Tim Tyler

Second: Mike Walsh

Approved unanimously by the Board

- 6.2 Clubhouse Reservations: Alex Bragg requested to reserve the clubhouse on Saturday, March 31st. There is already a PHRF race scheduled for that day. After some discussion, it was decided to disapprove the request, and to ask Alex to move his event to another day.
- 6.3 Augusta Sailing Club ties – The ties have been ordered, and should be here on April 10th. They will come in both extra long and regular sizes. Tim will donate a tough box to store them in. He will also give Candace Dermody two samples of yacht club scarves to come up with ideas for a possible future order.

7. Treasurer's Report – Mike Walsh

7.1 January Financials & Profit & Loss Statement

Financials were presented at the March 12th Board meeting and are summarized below. The February year to date P&L is \$1.6k favorable to budget with Income \$1.9k favorable to budget and Expenses \$0.3k unfavorable to budget.

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\$ Thousand or (\$k)	Year- to-date			Full Year Budget
	Actual	Budget	Variance	
Total Income	83.7	81.8	1.9	320.8
Total Expense	42.7	42.4	(0.3)	332.5
Favorable / () Unfavorable	41.0	39.4	1.6	(11.7)

- 7.1.1 Reasons for Variance: YEAR TO DATE INCOME is \$1.9k Favorable to Budget:
- \$0.3k favorable Dues & Fees
 - \$0.5k favorable Service Time Fees
 - \$0.2k favorable Special Events
 - \$0.8k favorable Initiation from new members
 - \$0.1k favorable other income (reservation of Clubhouse)

- YEAR TO DATE EXPENSE is \$0.3k Unfavorable to Budget:
- \$1.3k favorable Grounds Maintenance
 - \$1.2 unfavorable outside services (\$0.8k electric; \$0.4k pest control and trash)
 - \$0.4 unfavorable Race Committee for annual software fees.

Other issues:

- 7.1.2 Annual Records Retention Review completed in compliance with H&G Rules Appendix L and in compliance with IRS Regulations for document management. Confidential documents were shredded and other documents were recycled. Business Personal
- 7.1.3 New club 420 boats were registered with Georgia Department of Natural Resources (DNR.)

Motion to accept the February 2018 Budget as presented.

Motion: Mike Walsh

Second: Tim Tyler

Approved unanimously by the Board

8. Vice Commodore’s Report – Jeff Annis

- 8.1 Wine Tasting – The Wine Tasting event, headed by Candace Dermody is scheduled for this Saturday. There are four prizes, one for red wine, one for white wine, one for beer, and one for other liquor.
- 8.2 Adult sailing classes – Jim Holder has scheduled adult sailing classes on May 12th – 13th; May 19th – 20th; June 9th – 10th; June 23rd – 24th; July 7th -8th; July 14th – 15th; August 4th – 5th; August 18th – 19th; September 15th – 16th; September 22nd – 23rd.
- 8.3 Maintenance on motor boats. Ted Gimble was recognized for his contributions to motor boat maintenance, and to motor boat trailer maintenance. The Board thanked him for all of his hard work in getting several of the boat trailers operational, and continuing to perform periodic maintenance on the club motor boats.

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8.4 Tim Tyler briefed that there were some interested buyers in the two old 420s that were for sale.

9. Commodore's Report – Daniel Fodera

9.1 PHRF –

9.1.1 The Augusta Sailing Club has to rejoin U.S. Sailing's PHRF program. We were previously paying to have access to U.S. Sailing's PHRF ratings, but has discontinued that over the last few years.

9.2 Communication Committee:

9.2.1 A committee will be formed to look at the ways that the Augusta Sailing Club is communicating. Right now, we are using Facebook, Tiny Letter, and the club website to get out information. We need to explore better ways to reach out to people. Commodore Fodera, Eli Whitney and Tony Coy had all attended the SAYRA annual meeting. Patrick Chisum from CORA has been working to coordinate the regatta schedule between coastal clubs to get more boats on the line. He and others are looking at options for a SAYRA PHRF and Portsmouth series that would include inland regattas.

10. New Business:

10.1 Club website:

10.1.1 Mike Carstensen brought up the issue that several times when an event is posted on the club website, the times are not available. Dick Mayne, the club webmaster, responded that you have to click on the entry to pull up the times. Mike countered that he had done that, and the times are still not visible. Tim Tyler also mentioned that was a problem with some of his events, but it has now been corrected.

10.2 Lou Frye's Camper:

10.2.1 Jimmy Claffey reported that the club needs to reach out to Debbie Gibson, Lou Frye's daughter, and ask her to move forward with the sale of Lou's trailer. He pointed out that we need that area for expanding the junior program. Commodore Daniel Fodera responded that, under the bylaws, six months could be given for someone to move a trailer off of club grounds. (Lou passed away in November, which means that the six month's grace period would expire in May.) Jimmy said that there was a potential buyer interested in the porch by the trailer, but no one interested at this time in the trailer. He said he would reach out to Debbie to point out that time was running out for her to move the trailer.

10.3 Contractor working on club grounds

10.3.1 Jimmy Claffey also briefed that is a contractor named Tom Pellet who wishes to do some hull bottom painting on members boats. He also wishes to sell some excess sailing equipment. Tom will be coming on club grounds to recover a damaged sail boat, but beyond that he does not feel there is much potential for him to do any additional projects on club grounds. Mike Walsh concurred.

11. Close of Meeting:

Motion to adjourn meeting

Motion: Mike Carstensen

Second: Rear Commodore Rocky Kight

Approved unanimously by Board