

Augusta Sailing Club
Board of Governors Meeting Minutes
July 9th, 2018

1. Call to Order at the Augusta Sailing Club clubhouse on July 9th, 2018 at 18:30 hrs.

1.1 Quorum (13 of 14): Met

Present were following Flag Officers and Board Members: Commodore Daniel Fodera, Rear Commodore Rocky Kight, Treasurer Mike Walsh, Secretary Tim Tyler, David Poss, Jimmy Claffey, Candace Dermody, Palmer Russell, Chum Balk, and Mike Carstensen.

Also present: Mark Yarborough, Bob Williams, Jim Holder, Michael Gaines, Scott Leggio, and Chris Newton.

2. Past Commodore's Report – Jimmy Claffey.

2.1 Prospective Member Introductions:

2.1.1 Dothan and Achlie Duplechin. Nathan is an U.S. Army officer who is originally from Louisiana. He is interested in outdoor sports, and is looking forward to getting more involved in sailing. Jay Hopkins is the primary sponsor; Dick Dermody and Jim Holder are the two secondary sponsors.

2.1.2 Nicholas Kokhen. Nick has sailed on several club boats in the last few weeks. He is in the military. Jimmy Claffey is the primary sponsor; Daniel Fodera and Bobby Joiner are the two secondary sponsors.

2.1.3 Steven Gangi. Steven is from Grand Rapids, Michigan, and works as a metrologist at Plant Vogle. Steven sailed at the Lake Fenton Sailing Club, and has a 16 foot Hobie Cat. He is also qualified as a professional land surveyor. Jimmy Claffey is the primary sponsor; Marcus Moehlman and Daniel Fodera are the secondary sponsors.

2.1.4 Pam Gottlieb. Pam is a returning member, who had resigned in good standing in 2015 when her husband had passed away. Her two grand nieces, Angelina and Arianna, took sailing classes this summer, and were both honor graduates of the second week of Sail Camp. Bobby Joiner is her primary sponsor. We welcome her back!

Motion to approve Pam Gottlieb as a returning member, who will then become an active member.

Moved: Mike Walsh

Second: Tim Tyler

The Board of Governors approved this unanimously.

Dothan and Achlie Duplechin, Nick Koker, and Steven Gangi will be posted as new potential associate members.

Moved: Mike Walsh

Second: Candice Dermody

The Board of Governors approved this unanimously.

Motion to accept Aho, Murphy and McPherson as new associate members.

Moved: Jimmy Claffey

Second: Rocky Kight.

The Board of Governors approved this unanimously.

1.1 Member Transitions: None.

1.2 Member Resignations: None.

1.3 Membership Report

1.3.1 Member count as of July 9th, 2018:

Active	178
Associate	49

Augusta Sailing Club
Board of Governors Meeting Minutes
July 9th, 2018

Temporary	1
Sustaining	27
Non Resident	12
Honorary	6
Professional	2
Youth	2
Total	277

- 1.4 Honorary Membership Additions – none.
- 1.5 Sharon Brooks, Wanda Valentine, and Vince Miller move from associate to active. Mike Walsh moved the motion, and was seconded by Mike Carstensen. Motion passed unanimously.

2. Rear Commodore report – Rocky Kight.

- 2.1 There was a bad storm in June. There was damage to a set of windows at the club, and several tree branches fell around the property. Chris Newton, our Resident Manager, did a sterling job in cleaning up everything.
- 2.2 There are three new water heaters needed for the club: one for the Resident Manager’s house, one for the East Point pavilion; and one potentially for the West Point pavilion, if we add a shower there.
- 2.3 Rocky also would like to build a new building for the Dock Authority near the upper boat yard. This building will replace the Dock Authority shack, which is suffering from wood rot.

Motion to spend up to \$7,500 for a new building.

Moved: Rocky Kight.

Seconded: Mike Walsh

The motion carried unanimously.

- 2.4 The parking lot by the clubhouse has been redone with new rock and gravel. It is now sloping the correct way, and the rain water will runoff towards the lake.
- 2.5 Lou Frye’s trailer can be moved to the boneyard. Rocky made the motion that we will move Lou Frye’s old trailer from his site within 10 days. The Board asked the Commodore to send Debbie Gibson a letter apprising her that we will move the trailer to the boneyard within 10 days, and we will absolve her from the responsibility of removing the porch from Lou Frye’s trailer.
- 2.6 John Edwards’s boat caused \$10,000 damage to the dock during the last storm. He is legally responsible for reimbursing the club for that amount. The Board asked Commodore Fodera to contact Jonathan to request that he arrange payment.
- 2.7 Commodore Fodera asked the Board of Governors about a possible donation to the Savannah Riverkeeper. Savannah Riverkeeper had previously asked us if they could monitor the water quality at our club beach, erect a sign at our beach, and receive a \$500 donation from the club for their efforts in water testing. After some discussion, it was felt by the Board that the U.S. Army Corps of Engineers was doing an adequate job of regulating the water purity.

Motion to decline Savannah Riverkeeper’s offer to test the water purity levels at the club beach.

Moved: Mike Carstensen

Second: Tim Tyler

The Board of Governors approved this unanimously.

Augusta Sailing Club
Board of Governors Meeting Minutes
July 9th, 2018

- 2.8 There was some further discussion about Savannah Riverkeeper being a sponsor for the Halloween Regatta. It was felt by the Board that this continues to be a good thing.

Motion: That it was made a motion that we keep the Savannah Riverkeepers as one of the sponsors of the Halloween Regatta.

Sponsor: Jimmy Claffey

Second: Candice Dermody

The motion passed unanimously.

3. Secretary’s Report – Tim Tyler

- 3.1 Previous Months Minutes: June 2018 Board of Governors Meeting.

- 3.1.1 Several corrections in the minutes were requested by the members of the Board of the Governors. Tim has made most of the requested corrections; he will further investigate how to fix the header of the report, which has an older date on it.

Motion to approve the minutes for the June 2018 Board of Governors Meeting minutes as amended.

Motion: Jeff Annis

Second: Eli Putnam

Approved unanimously by the Board

- 3.2 Clubhouse Reservations: There was a little confusion about Robert Centers’s reservation. Tim was not notified about it, and will get clarification on that from Dick Mayne.
- 3.3 Augusta Sailing Club ties – We have sold over 20 club ties, principally at the Commodore’s Reception. All of the members who have bought one seem to appreciate having a club tie.
- 3.4 Sailing Camp – We had fifteen kids last week, and twelve this week. All the kids have enjoyed the class, and several parents have expressed interest in joining the Club.

4. Treasurer’s Report – Mike Walsh

- 4.1 July Financials & Profit & Loss Statement

Financials were presented at the July 9th Board meeting and are summarized below. The June year to date P&L is \$13.0k favorable to budget, with Income \$8.7k favorable to budget and Expenses \$4.3k favorable to budget.

\$ Thousand or (\$k)	Year- to-date			Full Year Budget
	Actual	Budget	Variance	
Total Income	165.4	156.7	8.7	320.8
Total Expense	138.4	142.7	4.3	332.5
Favorable / () Unfavorable	27.0	14.0	13.0	(11.7)

- 4.1.1 Reasons for Variance: YEAR TO DATE INCOME is \$8.7k Favorable to Budget:
 \$4.8k favorable Dues & Fees
 \$0.3k unfavorable Service Time Fees
 \$0.7k favorable Special Events
 \$2.0k favorable Initiation from new members
 \$0.6 favorable sale of ASC ties

Augusta Sailing Club
Board of Governors Meeting Minutes
July 9th, 2018

\$0.9k favorable Sail Camp fees

YEAR TO DATE EXPENSE is \$4.3k Favorable to Budget:

\$5.5k favorable routine maintenance materials while non routine gravel road is in Project Spending budget with no variance impact on YTD expense budget.

\$0.7k unfavorable Outside Services (1.3k favorable electric and 0.6k unfavorable trash removal.)

\$3.0k unfavorable purchase of ASC ties and scarves.

\$1.1k favorable office and admin supplies.

Other Issues

Columbia County Property Tax Assessment Status

We received our 2018 property tax assessments for real property, personal property (M&E), and Marine for 5 power boats, 12 Sunfish (was 15 in 2017), and 3 JY 15. The valuation is summarized below and is consistent with prior year and our current \$6,000 budget expectation. We continue to use the conservation valuation for our real property and this reduces our assessed valuation \$329,351 which converts to a tax savings of \$9,202 annually.

<u>Description</u>	<u>40% Assessed Valuation</u>		<u>Conservation Value</u>		<u>Tax</u>	
	<u>2018</u>	<u>2017</u>	<u>2018</u>	<u>2017</u>	<u>Estimate</u>	<u>Actual</u>
Real Property	508,743	511,043	179,392	181,632	5,012	5,074
Personal Property M&E	7,172	8,062			200	225
5 Power Boats	8,182	5,880			229	164
12 (was 15) Sunfish	4,360	4,779			122	134
3 JY-15 Boats	<u>2,652</u>	<u>2,434</u>			<u>74</u>	<u>68</u>
TOTAL	<u>531,109</u>	<u>532,198</u>	<u>179,392</u>	<u>181,632</u>	<u>5,637</u>	<u>5,665</u>

Summary of Insurance Coverages

During June a summary of all Insurance coverages carried by ASC was presented to the ASC Board for information and comments. The annual cost for these policies is \$14.3k and covers the following exposures:

\$k

<u>COST</u>	<u>-----TYPE-----</u>	<u>--CARRIER----</u>	<u>-----COVERAGE-----</u>
6.5	Commercial Property	Auto Owners	5 Buildings, 9 Docks, & personal property.
1.3	Commercial Liability	Auto Owners	Legally obligated payments for direct property damage and personal injury.

Augusta Sailing Club
Board of Governors Meeting Minutes
July 9th, 2018

2.1	Inland Marine	Auto Owners	5 Power, 12 Sunfish, 4 club 420, 4 Open Bic, 3 JY, 1 tractor, mower, generator
0.5	Regatta Insurance	Chubb	Regatta Liability Coverage for direct property damage and bodily injury.
1.2	D & O Liability	Great American	Legally obligated payments for management decisions.
2.7	Workers Comp	Auto Owners	Job bodily injury for employees and contract workers & loss of work.
<u>14.3</u>	Total Cost		

5. Vice Commodore's Report – Jeff Annis

5.1 Vice Commodore Jeff Annis was away in Iceland, and hence there was no report from him.

6. Dock Authority – Mark Yarborough. Mark briefed that he had to unhook some of the power cords on the docks. Some of the power cords are hooked up in an unsafe manner. All members were informed of us in a Tiny Letter.

A Dock is having some repairs done, where some of the rotten planks on that dock have been replaced. The East Point courtesy dock had several rotten boards that Mark replaced.

F Dock update: The Corps of Engineers has the drawings, and should be giving us the approval any day now.

D Dock update: we are waiting for an update from the insurance company for some of the claims from the storm.

7. Commodore's Report – Daniel Fodera

Commodore

7.1 John Edwards's boat damaged the dock during Hurricane Irene. He has been reimbursed by his insurance company for his yacht (which was damaged to the point it was unseaworthy), but there has been no reimbursement to the club from his insurance company for the damages to D Dock. Commodore Fodera will write John a letter requesting immediate reimbursement for the cost of repairs to D Dock.

7.2 Commodore Fodera asked that board members look at the draft strategic plan, and provide comments, especially regarding risk (threats and opportunities.)

8. New Business:

8.1 John Lovin asked that the Board of Governors approve switching out his current trailer for a newer trailer. The new trailer will be within the appropriate size limits for a trailer. John said that as long as he was moving his trailer one space up, he would switch out his trailer, and only have to do one move.

Motion to approve John Lovin switching out his trailer: Rear Commodore Rocky Kight.

Second: Tim Tyler

Approved unanimously by Board.

Augusta Sailing Club
Board of Governors Meeting Minutes
July 9th, 2018

- 8.2 Past Commodore Bob Williams, the chairman of the Long Range Planning Committee (LRPC), briefed the Board of Governors on some of the ideas that the LRPC has come up with. Specifically, the LRPC has discussed raising the annual dues, increasing the annual amount of mandatory hours required by members, and weighting the credit for various types of work performed.
- 8.3 Some volunteer work, like being a bartender, or being on race committee, would be discounted, and would only receive 75% credit for every hour worked. The easier tasks would get less credit for hours worked. Other maintenance work on the grounds or the docks would receive full credit.
- 8.4 Tim Tyler pointed out that some tasks, like diving in the mooring field, should receive more than 100% credit for these hours. He said that diving in cold, dark water is difficult work.
- 8.5 The discussion ended with a motion to form a subcommittee to further investigate the LRPC service hours recommendation.

Rocky made a motion to approve this; Tim seconded. The motion is to form a subcommittee to investigate the LRPC service hours recommendation.

Rocky, Candice. Motion carries.

9. Old Business:

- 9.1 Jimmy Claffey informed us that a survey of the Shawandosee grounds would cost us about \$4,000. The survey is needed before we can move ahead with a land swap with the Corps of Engineers.
- 9.2 Dan West briefed us that the Corps of Engineers has given us a verbal approval for our variance for the F Dock construction.

10. Close of Meeting:

Motion to adjourn meeting

Motion: Rear Commodore Rocky Kight.

Second: Tim Tyler

Approved unanimously by Board